



THE TIMES OF INDIA

www.educationtimes.com

Education Times

MONDAY | OCTOBER 29, 2012

TOWARDS TOMORROW

BANGALORE EDITION

Advertorial, Education Promotional Feature

PORTALUPDATE/www.educationtimes.com



WALK A JOB

Democratic way



As majority of today's workforce comprises a generation with out-of-the-box ideas and vivid imagination, democracy at the workplace is soon becoming a business imperative

> Click on 'Walk A Job' on www.educationtimes.com/careers



STUDENTSPEAK

Writing aide

Vaidhei Chitlangia, a student of law at KC Law College Mumbai, narrates her experience of writing to help visually challenged students



> Click on 'Student Speak' under www.educationtimes.com/campuslife



ONLINE POLL

Your vote

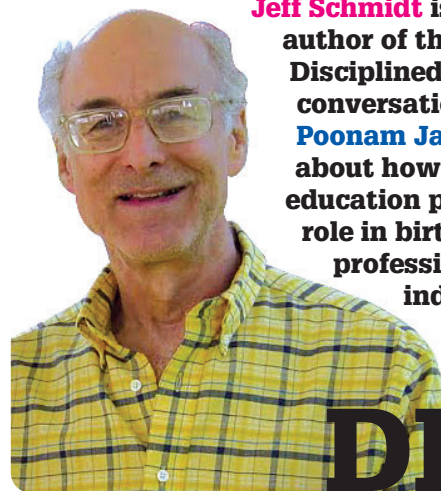
With Austrian daredevil Felix Baumgartner's record-breaking free fall from space, should extreme sports be part of mainstream sports?

Yes: 54%
No: 46%
Can't Say: 0%

> To take part in the online poll, log on to www.educationtimes.com and click on 'Poll'



STRAIGHT TALK



Jeff Schmidt is the author of the book Disciplined Minds. In a conversation with Poonam Jain he talks about how formal education plays a large role in birthing salaried professionals and not independent thinkers

DISCIPLINED! A dirty word?

You are a physicist. What motivated you to write a book on "salaried professionals and the system that shapes their lives"?

Before I became a physicist, I got fed up with bootlickers at work — especially the well-educated ones, the salaried professionals. These people would never express an opinion that might displease the people above them in the workplace hierarchy, no matter what the issue. You could count on that. Later I realised that the bosses did count on that. They expected their professionals to be politically subordinate experts. Fortunately, on most jobs I found a tiny minority of independent thinkers. Then I went to physics graduate school and discovered that these intellectually timid individuals are deliberately produced.

I noticed that the best of my fellow students were getting kicked out of the programme. The system favoured self-centred students. Socially conscious students were at a disadvantage because their attention was divided and their concerns about "big picture" issues such as injustice drew attention to their deviant priorities. This put them at a disadvantage to please their faculty, relative to their unquestioning, gung-ho classmates. This motivated me to write Disciplined Minds, to show how you can survive professional training with your values intact.

Why has education become a high-stake game?

India is seeing unprecedented growth in the ranks of salaried professionals, meaning that formal education is playing a larger role in and more jobs are requiring employees to be mindful of powerful interests. Competition for professional jobs has intensified, and the opportunity for employment doing mental rather than manual labour, has made education a high-stakes game in India, even as people seek the credentials that corporate employers demand.

Education is playing a bigger role than ever in assigning people to their positions in hierarchical society, and the all-consuming quest for credentials threatens to twist the identity of anyone who enters it, profoundly changing who that person is. Thus, it is no surprise to hear complaints in India about professionals who give unquestioning service to the powerful corporations that employ them, and show little concern about anyone else. It turns out that these "knowledge workers" are selected precisely for their willingness to serve their bosses' political interests.

What's wrong with students seeking credentials that corporate employers demand?

The credentialing process is not politically neutral. That is because work is an inherently political activity and corporations want employees whom they can trust politically. So, if you are going to school to make yourself more valuable to the bosses, be aware that the process favours people who are willing to subordinate their own

goals to the goals of employers.

Why do you say that work is inherently political and not just technical?

Work is political because it affects the distribution of power in society, and not only by enriching employers. The product of professional labour, for example, takes sides. The journalist's angle on a story, the accountant's bookkeeping decision, the lawyer's choice of contract language, the historian's depiction of events, the scientist's decision about what to research, the religious leader's statement, the teacher's lesson, the government expert's finding, even the speech writer's joke — professional work tilts one way or the other, and the way it tilts is never an accident. The professional is someone employers can trust to tilt in the right direction. Professionals maintain what I call "ideological discipline" in their work. Recognising the political nature of work allows you to understand why professional training is so abusive. Graduate school is a repressive intellectual boot camp that rewards conformity, because it attempts to break individuals into playing a politically subordinate role, to ready them for employment.

You say a lot of individuals who adopt corporate attitudes and values, sideline their commitment to work for a better world. Aren't most of us at a level of evolution that doesn't understand altruism in the first place?

No. Few people would be proud to say...

(Continued on page 4)



cultural diversity and a large percentage of the Dutch population speaks English, facilitating easier integration of Indian students into the mainstream.

The Netherlands was the first non-English-speaking country to offer university programmes taught in English. Indian students vie for places in universities like the University of Rotterdam, Technical University Delft, University of Amsterdam, University of Maastricht and the University of The Hague. Many Indian students find it easy to study and subsequently find work in this country that is immigrant-friendly and where the lingua franca is primarily English. Economics, engineering, oceanography, dairy technology, agriculture, horticulture and management are popular subjects of study here.

>> SWEDEN

Discerning Indian students rarely compromise on the quality of universities they aspire for and since Sweden sets very high academic standards, it has become an increasingly popular destination for Indian students. Five Swedish universities rank among the top universities in the world; University of Gothenburg, Lund University, Uppsala University, KTH Royal Institute of Technology and Stockholm University. The country fosters innovation and this is reflected in its success stories, which include Skype, Ericsson, Volvo, IKEA and H&M.

The Swedish education encourages individual research and study and many Swedish Masters degree programmes combine classroom study with industry practice, which gives Indian students a valuable advantage in the job market on completion of their respective academic curricula of study.

More than 600 Masters courses offered at Swedish universities are taught in English. Students from EU countries do not have to pay university fees in Sweden and enjoy free tuition. For Indians, tuition fees apply from the 2011-2012 academic year, but a good number of scholarships are available. The sciences, architecture, design, oceanography and marine sciences are popular disciplines of study and research. Also, Erasmus Mundus scholarships are offered to non-EU students, though in limited numbers.

Indian students are ready to explore new destinations, going beyond traditional options like the US, UK and Australia, says Shekhar Niyogi, education and career consultant

Key reasons contributing to Indian students' interest in Italy are ease of entry and subsequent options of staying on. Multiple-entry visas of one year validity are easily granted to students. Residence permit (permesso di soggiorno) is approved within six weeks of application, is renewable annually and allows seamless travel within the 25 Schengen states. It can be applied for immediately upon arrival, after establishing a place of residence and a valid health insurance policy, along with one's college admission letter and entry stamp on passport.

Due to the average age of the population in Italy increasing to the current level of 45 years, there is a dearth of skilled and young population, thus opening up employment opportunities for immigrants.

>> THE NETHERLANDS

The Dutch education system is designed to encourage a diverse mix of nationalities. Of the 1,560 international study programmes and courses on offer in The Netherlands, many are taught in English, so Indian students find a good range of options. Netherlands has a rich

NEWSFLASH

SCHOOLING STEPS A TIMES SCHOOL EXPO



It's that time of the year when parents are wondering about which school to enroll their children in. Schooling Steps, an initiative by Education Times, is an exposition of schools, conceptualised as a boon for such parents. It showcases an array of Bangalore's best educational institutions, ranging from pre-school to class 12.

In fact, going a step further, this exposition also has a line up of schools based in the US and UK, catering to parents who wish to give their children a global education.

Participating in the expo are Bangalore-based schools Greenwood High, Treemiss World, Candor International, Achievers International Academy, Brigade School, Vibgyor High, Harvest International, Chrysalis High, Whitefield Global, Ebenezer International, Global Indian International, Vydehi School of Excellence, India International, Oakridge International and the UK/US-based EF International Academy.

On November 3 and 4 at Novotel Bengaluru Tech Park, opposite Intel Campus, Marathahalli - Sarjapur Ring Road. Entry free. For further details call 9620879643, 9742594699, 9886216316



STUDY IN UK

VISIT IDP'S UK EDUCATION FAIR

WITH IDP, THE CO-OWNER OF IELTS EXAMINATION

Register for IDP's UK Education Fair, meet university representatives and get detailed information on various courses and spot admissions.

Date : Friday 2nd November, 2012
Time : 1pm - 6pm
Venue : IDP Education India Pvt. Ltd.
201, The Presidency
Second Floor, No. 1
St. Mark's Road, Bangalore

Apply for Jan/Sept' 2013 intake

Fair Highlights:

- Scholarship for qualified students at the venue
- On-spot assessment, please bring your original educational certificates*

To BOOK AN APPOINTMENT and Register, Visit us at IDP Education Office or Log on to www.india.idp.com SMS 'IDP' to 56767

Call (Toll Free) - 1800-102-2233 or 44118888

IDP Education India Pvt. Ltd.
201, The Presidency, Second Floor
No. 1, St. Mark's Road, Bangalore



*Prior appointment required

FOCUS - DEL

EDUB291012/1R1/01/1/1

CMYK

ADVENTURE

Shall we go?

"Attitude is more important than skills. Skills can be taught but not attitude. When hiring all I look for is the right attitude," says **MD Ramaswami**, co-founder, Polama.com, travel portal, to **Poonam Jain**



MD Ramaswami

A tree, because it is still, grows roots which go deep. MD Ramaswami's youth was spent much the same way. After completing his B.Tech in chemical engineering at IIT Madras, he came right back home. "I wasn't too keen to go abroad. When my classmates were heading to MIT, UC Berkeley and Princeton, I came to Bangalore to live with my folks and joined a start-up (then) called Infosys," says Ramaswami. What followed was an illustrious career with many companies and in the year 2000, he became the managing director of Dell International Services. Incidentally, as it turned out, it was also the unhealthiest

period in Ramaswami's life. "I was living the big corporate life right through the 90s; and at airport terminals every second week," he says.

When singing soprano in his career he decided to quit Dell. "Michael Dell was in Bangalore to give me an award for creating Dell International Services. At the time of leaving I realised I will have to get my own medical insurance. A couple of health check-ups later the medical reports deemed me the most unfit," he says. That's when he promised his family three adventurous holidays a year. "I travelled so much - Artic, Himalayas, Greece. That's when Polama ('shall we go' in Tamil) happened," he says.

"We check out before your check in", is the company's motto. He says: "We got started as a comparison-shopping portal for holiday packages. Dilip Panicker (my classmate and business partner) and I are avid travellers. We would often spend days, scouring the internet looking for information that

would help us plan our trips. Given our technical and operational backgrounds, we decided to bring our expertise together to make holidaying."

Ramaswami also believes that entrepreneurship is all about being flexible. "Initially, we started with a focus on generating leads for travel companies, but that had to change. One trend that became apparent was that customers were looking for short holidays. Taking this cue, we changed its model and developed it into a specialised portal for short holidays. While the decision to take a short holiday may be on an impulse, customers are very discerning," he says. So the portal launched 'Pre-Checked Holidays' in July 2012; their writers visit, verify and rate the destinations.

Around three years before Dell, Ramaswami decided to do an executive MBA programme at Stanford University. "That was the time when I had transitioned from a predominantly operational role to

one where I was responsible for an entire business. Lessons in entrepreneurship started here. You aren't going to believe this — I have never worked longer and harder in my entire life. I am in office six days a week and on the phone 24x7. James Bond slept with a gun under his pillow, I sleep with a cell phone," he beams.

What is the biggest challenge of this business? "Building a business for the Indian consumer, dealing with diverse expectations, understanding changing needs and continuously changing your product to satisfy your consumers," he says.

His advice to youngsters keen to launch a holiday company is to be humble enough to say 'I was wrong' and align with customer needs.

Ramaswami emphasises that attitude is more important than skills. "Skills can be taught but not attitude. When hiring a new person, all I look for is the right attitude," he signs off.

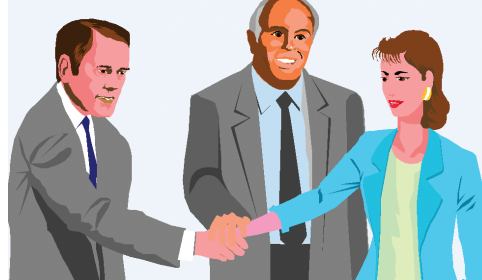
DISCIPLINED! A dirty word?

(Continued from page 1)

"My life's work is to maximise my employer's profit and power." People want their work to be beaten into submission. If you have a job, or if you are a student, then you are probably engaged in an ongoing struggle over how subordinate you will be. The workplace is a battleground for your very identity, as is school. The issue is: Who are you going to be? Are you going to pursue your own vision and stand for something, or are you going to be politically subordinate?

Working for someone else means subordinating one's own social vision. In this scenario, how can someone work for an organisation and still hold on to their values and moral integrity?

You can hold on to your values and moral integrity through activism that dares to critique the content of the work, not just the wages and



working conditions. The bosses don't always get their way. By working with others and by understanding how schooling and work are inherently political activities, you can have the fun of thinking independently and surviving education and employment with your values intact. And, shaping the world according to your own vision.

(Jeff is a science and math educator in Washington, D.C. Write to him at jeffschmidt@alumini.uconn.edu)

> **poonam.jain1**
@timesgroup.com

SNAPSHOT



Palani Mohan's shot of Mongolia Eagle Hunter

FLIGHT OF THE EAGLES

Photographer **Palani Mohan**, armed with an old Russian jeep, a Kazakh driver and time on his hands, was determined to track down the last of Mongolia's Kazakh nomads who use golden eagles to hunt the corsac fox. He shares a picture story with **Tirna Ray**

Palani Mohan joined Sydney Morning Herald in Australia when he was 17 years old. From the first day of his job, he loved the idea that in order to click photographs one has to travel. That is how he developed a knack for zipping across the globe to discover the wildest and most interesting stories through a camera.

"As soon as I started travelling, I knew I had found my calling. I never imagined that someone would pay me to explore the world and do what I love," he says.

Today, a well-known photographer with a career span of over 20 years, Mohan's works have been featured in publications such as National Geographic, Stern, Geo, The New York Times, Time and Newsweek. While he has published four photographic books, and is now working on his next book, Mongolia, how does he choose a country/location?

It's a combination of many things. "Often, of course, a client will call me up and send me to places. At other times, I just go and do it myself. A lot of the personal stories I do are projects I have been thinking about for many years," he says.

How did he come to know about the Kazakh nomads? Mohan first saw a story in a magazine about the eagle hunters when he was a child, living in Australia. "It's always stuck in my mind and I was delighted to have the opportunity to go there at last," he says.

The eagle hunters live in the far north-west side of Mongolia. So finding the nomads was not easy. Today, there are around only 70 of them. These hunters, Mohan explains, are constantly on the

move, which is why it is all the more difficult to track them down.

"I had an old Russian jeep, a Kazakh driver and time on my hands. Mongolians are hospitable and welcoming of strangers. We would drive around and ask people where to find the eagle hunters. In course of our journey, with a bit of luck, we found them. Once you find the first family they tell you where the next one might be," he explains.

As to the hardships Mohan had to go through in the course of tracing the hunters, he recalls that during the start of winter, he was working in temperatures of -40 degrees. "The camera gear and batteries broke down. The cameras had a hard time and I felt that I was missing a lot of great images because my batteries were running at 10%," he says. But, why did he choose the winter months to shoot? "That's when the eagle hunters are on-the-job and that's when the fox has its thick winter coat. This makes it possible for the eagles to spot their reddish fur against the expanse of snow," he says.

Mohan spent three weeks with nine eagle hunters, sharing space with them in their basic stone houses. While he plans to go back to meet the eagle hunters again, later this year, Mohan says that other than the pure visual element of it, what keeps him going is meeting people and listening to the stories of their lives.

> For more articles on offbeat careers, visit www.educationtimes.com

INDIAN SOCIETY FOR TRAINING & DEVELOPMENT
Announces Admission for Batch 68
DIPLOMA IN TRAINING & DEVELOPMENT
(Recognized by Govt. of India, Ministry of HRD)

DISTANCE LEARNING PROGRAMME
Batch 68 - Commencing from January, 2013

DURATION: 18 Months (8 theory papers followed by Internship Report).

ELIGIBILITY: Graduate of a recognized University or its equivalent recognized diploma and having a minimum 2 years of working experience in an Organisation OR Post Graduate or its equivalent recognized PG Diploma in any discipline.

PROSPECTUS & ADMISSION FORM: Obtainable by sending DD/MO for ₹ 300/- favouring "ISTD (Diploma Programme)" payable at New Delhi OR by CASH from the Diploma Office, New Delhi. In case, applicant has used downloaded admission form, cost of prospectus ₹ 300/- to be deposited along with form.

LAST DATE: 30th November 2012 for submission of completed admission form.

REGISTRATION FEE: ₹ 500/- (Non-Refundable)

COURSE FEE: ₹ 25,000/- can be deposited in two installments of ₹ 12,700/- each by Cash/DD in favour of "ISTD (Diploma Programme)" payable at New Delhi.

CONCESSIONAL FEE: ₹ 20,000/- can be deposited in two installments of ₹ 10,200/- each for Armed Forces/Central Police Organisation/Para Military Forces/State Police Officials, SC/ST and Senior Citizens.

DIPLOMA EXAMINATION CENTRES: Bangalore, Bhopal, Bhubaneswar, Chandigarh, Chennai, Chittorgarh, Delhi, Guwahati, Hyderabad, Jaipur, Jamshedpur, Kochi, Kolkata, Lucknow, Mumbai, Nagpur, Neyveli, Pune, Ranchi, Silassa, Tiruvandrum, Udaipur, Vadodara and Visakhapatnam.

PLACEMENT FACILITATION: After successful completion of course.

Chairman, Diploma Board: Prof B V Babu

Diploma Programme Office
INDIAN SOCIETY FOR TRAINING & DEVELOPMENT
"Training House"
B-41, Qutab Institutional Area, New Delhi-110016
Tel.: 011- 26867710/26857157 Fax: 011- 26867607
Email: istd@nic.in & istdtrg@airtelmail.in Website: www.istddiploma.org

Somaia TRUST **SIMSR**

Your dream career awaits you. Come, live it. ADMISSIONS 2013

Rank 8th among all Private B-Schools in India (Outlook, Oct'2012)
Applied for International Accreditation under South Asian Quality Assurance System (SAQS).
The Member of The Association to Advance Collegiate Schools of Business (AACSB).

- Excellent placement records
- State of the art infrastructure
- Over 500 Alumni working in Fortune 500 and top Indian companies
- An ISO 9001:2008 certified Institution
- Faculty student ratio 1:15; 35% of the faculty with Ph.D
- Separate hostel facilities for boys & girls in the campus
- International Linkages

Invites application for the following AICTE APPROVED AUTONOMOUS PROGRAMMES

Two year Full Time Programmes

- **PGDM** — The specialisation offered in the second year are MARKETING, FINANCE, HRD, OPERATIONS & SUPPLY CHAIN MANAGEMENT : **Intake: 120**
- **PGDM – IB** (International Business) : **Intake: 60**
- **PGDM – RM** (Retail Management) : **Intake: 60**
- **PGDM – FS** (Financial Services) : **Intake: 60**
- **PGDM – Com.** (Having an orientation to Integrated Marketing Communications) : **Intake: 60**

Programme Highlights: • Induction Programme – A 2 week preparatory course before commencement of main programme/s. • Open to students from India and abroad including Non Resident Indians (NRI's), Persons of Indian Origin (PIO's) & Foreign Nationals. • Optional international immersion assignment.

Eligibility:- • Candidates pursuing or having completed a minimum of 3 year graduate programme in any discipline with minimum 50% aggregate marks from any University, recognized by Association of Indian Universities (AIU)/AICTE • Should have appeared for CAT 2012/CMAT 2012/GMAT (last 2 years)

Selection:- • Performance in qualifying test followed by written case analysis and personal interview to be held at Mumbai, New Delhi, Kolkata, Bengaluru, Hyderabad. • Suitable weightage will be given for Past Academic record, relevance of work experience and outstanding achievements.

The Institute also invites applications for PGDM (Exec) 15 Months (12+3) Full time programme – Intake: 60 seats

Programme Highlights: • Open to students from India and abroad including Non Resident Indians (NRI's), Persons of Indian Origin (PIO's) & Foreign Nationals. • Compulsory international immersion assignment

Eligibility:- • Candidates who have completed a minimum of three year graduate programme in any discipline with minimum 50% aggregate marks from any University, recognized by Association of Indian Universities (AIU)/AICTE. • Minimum of 5 years of work experience as on 31st July 2013 • Should have appeared for CAT 2012/CMAT 2012/GMAT (last 2 years)

Selection:- • Performance in qualifying test followed by written case analysis and two rounds of personal interview to be held at MUMBAI • Suitable weightage will be given for Past Academic record, statement of purpose & outstanding achievements.

For details regarding Eligibility, selection (counseling) process, online Application Forms visit our website: <http://simsr.somaia.edu>

Last date for submission of online application forms : 15th Feb 2013

K. J. Somaia Institute of Management Studies & Research
Vidyanagar, Vidya vihar, Mumbai-77. Fax : 91-022- 2102 7219 Email: admission@simsr.somaia.edu

ANGLO-EASTERN SHIP MANAGEMENT LTD. HONGKONG

World's largest employer of Indian Seafarers, Managing more than 400 ships continues to grow and invites applications for

The February 2013 Diploma Nautical Science programme leading to B. Sc Nautical Science at Anglo-Eastern Maritime Academy

Eligibility for Deck Cadets

EDUCATION:
• 10+2 Science with minimum 60% aggregate & PCM
• English: Minimum 60% Marks in either 10th / 12th Std

AGE & FITNESS:
• Age: Between 17 to 25 years
• Medicals: Medically fit as per D. G. Shipping norms
• Eye sight: 6/6 with normal colour vision

IMU CET:
• Mandatory to qualify the Indian Maritime University Common Entrance Test

For further information please visit: www.angloeasterncollege.com or call on 022 - 6112 4434 / 35 / Toll Free No. : 1800 209 2376
E-mail: careers_sea@angloeasterngroup.com

100% ASSURED PLACEMENT ON OUR COMPANY MANAGED VESSELS ON SUCCESSFUL COMPLETION OF THE DNS COURSE

Anglo-Eastern Ship Management (India) Private Limited
303, 3rd Floor, Lelia Business Park, Andheri-Kurla Road, Andheri (East) Mumbai - 400059

WE DO NOT HAVE AGENTS ANYWHERE IN INDIA. WE DO NOT CHARGE ANY PLACEMENT FEES.
RPSL - MUM-068 Expiry : 30/01/2017

AUS • CAN • NZ • UK • USA

THINKING OF STUDYING OVERSEAS?
studying overseas is *easier* with us

REGISTER TODAY

oceanic consultants
www.OceanicConsultants.com
call us at : +91 (800) 3300 3000
ALL OUR SERVICES ARE FREE OF CHARGE.

FAILED YOUR PUC/DEGREE? WHY TAKE TENSION?

Just walk in to Jetking today for a successful career in IT.

Failure is not the end. Because with Jetking, marks don't matter. You can still have a successful career in IT Networking and make all your dreams come true. Just walk in to Jetking today!

Computer Hardware & Networking Courses
12-month New Jvance Cloud
15-month Advanced JCHNP

Details: Basic Electronics, PC Hardware, Windows 7, Network Essentials, Windows Server 2008 (MCITP) & CCNA

Admissions open. Enrol today!

Jetking
India's No.1
Computer Hardware & Networking Institute

Walk in from Monday to Sunday for FREE Counselling and Prospectus.

Sadashivnagar: No. 13, 1st Floor, Sadashivnagar Circle, Sankey Road, (Opp. Petrol Bunk), Tel: 080-2361 3107, Mob: 97404 68752.
Jayanagar: 174/40, Lucky Paradise, 4th Floor, 22nd Cross, 8th F Main Road, 3rd Block, Tel: 080-2244 7082, Mob: 99802 66721.
Rajajinagar: No. 12/69, 2nd Floor, 59th Cross, 4th Block, Opp. MEI Polytechnic, Tel: 080-2340 0390, Mob: 98454 81811.
Banashankari: No. 5, 3rd Floor, Above ING Vysya Bank (100 ft Ring Road), Kathriguppe Circle, Tel: 080-2669 9982, Mob: 96864 73004.
Shivajinagar: 23/1, 1st Floor, Hospital Road, Opp. Shivajinagar Bus Stand, Tel: 080-2286 3506/08, Mob: 98453 39311.
www.jetkinginfotrain.com | facebook.com/Jetkingindiasno1
*Conditions apply. **Network JK978-12**